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Mail form below to: Minnesota Society of CPAs 1650 W. 82nd St., Suite 600 Bloomington, MN 55431

### YES! Sign me up for the MNCPA Not-for-Profit Conference.

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must be an MNCPA member (when you register and on the day of the event), register by the

Cancellation and refund policy: Receive a full refund if you cancel before Oct. 18. Materials: Event materials are available electronically only, three business days before

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Sponsors through its website: www.NASBARegistry.org.

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Meals and refreshments: Meals and refreshments are provided to in-person

Oct. 24, 2023 | MNCPA Education Center or Livestream

www.mncpa.org/cpe/23cf-nfpr

experience." good learning conference very good 'Overall,

# **MNCPA Not-for-Profit Conference**

Oct. 24, 2023 | MNCPA Education Center or Livestream



# **EXPECT THE UNEXPECTED**

Ready for whatever comes your way

**ACCOUNTING UPDATES • SEFA GUIDANCE • \$100 VIP SAVINGS** 



Not-for-Profit Conference



# **Not-for-Profit Conference**

Oct. 24, 2023 | MNCPA Education Center or Livestream

### **EXPECT THE UNEXPECTED**

Whether you work within a not-for-profit organization or advise them, you know you need to expect the unexpected. Prepare for the possibilities with this niche conference. Choose from a variety of breakout sessions covering accounting updates, banking issues, CPA/client relationship building, IRS updates and more — all tailored to the NFP world.

#### **EVENT ESSENTIALS**

Tuesday, Oct. 24, 2023 Fees \$525 nonmember Date \$425 member 8 a.m.-4:30 p.m. Central Time Save \$100! VIP members-only discount Format In-person or livestream MNCPA members only. Register and pay by Sept. 22. Code 23CF-NFPR Save \$50 Early bird discount Credits 8 CPE / 1.5 Ethics

Register by Oct. 6.

### **SCHEDULE**

8-9:20 a.m.	A1. 2023 Accounting and Auditing Update		
9:30-10:45 a.m.	B1. What's New With the IRS's Approach to Exempt Organizations	2. Sick and Safe Time, FMLA, Cannabis and More: New Minnesota Employment Laws You Need to Know!	
10:55-11:45 a.m.	C1. Leases: Impact and C Recent Changes	22. Building Partnerships: CPAs and Nonprofit Organizations Working Together	
11:45 a.m12:50 p.m.	Lunch break		
12:50-2:05 p.m.	D1. Ethical Decision D Making and Conflict  1.5 ETHICS	2. Let Data Drive Your Nonprofit	
2:15-3:30 p.m.	E1. Understanding and E Completing the SEFA	<ol><li>How Banks Failed This Time Around: A Look Into SIVB and First Republic</li></ol>	
3:40-4:30 p.m.	F1. State of the Minnesota Nonprofit Sector		

Visit www.mncpa.org/cpe/23cf-nfpr for full conference details and registration.

### **TUESDAY, OCT. 24**

8-9:20 a.m.

9:30-10:45 a.m.

#### A1. 2023 Accounting and Auditing Update

Melisa Galasso, CPA, CGMA, CSP, CPTD, Galasso Learning Solutions, LLC, Charlotte, NC

Not-for-profit entities are challenged with many unique accounting issues. Review what's going on at the FASB's Not-for-Profit Advisory Committee and examine other accounting standards updates that directly or indirectly impact nonprofit entities, including the current expected credit loss (CECL) model. Look at audit standards effective this year and recent changes in standards that will impact NFPs.

FOS: Accounting - Technical (1.5)

# B1. What's New With the IRS's Approach to Exempt Organizations

Eve Borenstein, JD, Eve Rose Borenstein, LLC, Minneapolis, MN

Get tips to navigate IRS complications. Gain perspective on when "getting in line and waiting" is the best approach, versus when (and who) to write to in other instances. Examine the IRS's approaches to exempt organizations' fillings, including improvements in their web functionalities, areas where IRS computer systems intersect with exempt organization registration and filling needs, and the system "corruptions" that persistently plague the nonprofit sector. Raise your awareness of Form 990 as an unchanging basis by which the IRS data-mines potential outliers.

FOS: Taxes - Technical (1.5)

10:55-11:45 a.m.

#### C1. Leases: Impact and Recent Changes

Melisa Galasso, CPA, CGMA, CSP, CPTD, Galasso Learning Solutions, LLC, Charlotte, NC

The leases standard requires organizations to recognize lease assets and related lease liabilities on the balance sheet. Review recognition, measurement, presentation and disclosure requirements. Focus on how to handle a key area of change: proper identification of a lease using a principles-based approach. Discuss implementation requirements from both the lessee and lessor accounting models and examine the impact of ASU 2023-01 for common control leases.

FOS: Accounting - Technical (1)

#### B2. Sick and Safe Time, FMLA, Cannabis and More: New Minnesota Employment Laws You Need to Know!

Leonard Segal, JD, Schindel Segal Mendoza, Minneapolis, MN

The Minnesota Legislature was very active this year in the employment law world. There are significant changes, some of which are already in effect, that any organization with employees in Minnesota needs to know and understand. Some of the changes are so significant that if you don't know these new and amended laws, you are likely violating them. Get in compliance with real-time information on legal changes that started to take effect this summer. Update your organization's policies and procedures to comply with the law.

FOS: Personnel/Human Resources -Non-Technical (1.5)

### C2. Building Partnerships: CPAs and Nonprofit Organizations Working Together

Ellie O'Brien, CPA (inactive), Propel Nonprofits, Minneapolis, MN

As a CPA, you support nonprofit organizations as they navigate complex financial management and compliance needs. Strengthening your relationships can help create smooth and productive engagements. Gain insights from financial leaders of nonprofit organizations and CPAs on common challenges and tips for success in building strong partnerships. Investing the time to develop relationships can help to transform interactions from frustrating to productive and rewarding.

FOS: Specialized Knowledge - Technical (1)

"Conference was very good ... Overall good topics and good [sessions]. Very satisfied." - 2022 attendee

12:50-2:05 p.m.

## D1. Ethical Decision Making and Conflict

Marcella de la Torre, Ed.D., University of St. Thomas Opus College of Business, St. Paul, MN

1.5 ETHICS

Organizations and individuals must collaborate to ensure proper ethical

decision making and to connect desired outcomes with the mission, vision and values of the organization. Understand the roots of ethical decision making and examine how ethics and conflict intersect. Learn tools for ethical decision making and discuss the importance of internal controls and collaboration.

FOS: Behavioral Ethics -Non-Technical (1.5)

2:15-3:30 p.m.

# **E1. Understanding and Completing the SEFA**

Joe Wallis, CPA, Abdo, LLP, Edina, MN

Did you know that the auditee, not the auditor, is required to prepare the schedule of expenditures of federal awards (SEFA)? And that the SEFA is integral to the single audit reporting package? Learn how to avoid costly audit fees and single audit findings. Understand what is reported on the SEFA and why. Learn how to prepare your own SEFA and get resources and examples.

FOS: Auditing (Governmental) - Technical (1.5)

3:40-4:30 p.m.

### **D2. Let Data Drive Your Nonprofit**

Nate Allphin, Eide Bailly LLP, Salt Lake City, UT.

Within nonprofits, leveraging data can save you time and allow you to make more informed decisions that drive results. Review steps your organization should consider to define an effective data strategy. Learn how to use data analytics to drive results and aid in decision making. Explore key phases of data maturity and good reporting while going through multiple real-life examples of nonprofits who have put their data into action.

FOS: Information Technology - Technical (1.5)

#### E2. How Banks Failed This Time Around: A Look Into SIVB and First Republic

Al Villalon, MBA, Alerus Financial, Minneapolis, MN

Gain insight from a former institutional investor and current bank CFO on what is causing the most recent banking crisis. Look at SIVB and First Republic and learn about the financial impact interest rates have on banks, as well as the impact on your organization's bottom line.

FOS: Auditing (Governmental) - Technical (1.5)

#### F1. State of the Minnesota Nonprofit Sector

Nonoko Sato, Minnesota Council of Nonprofits, St. Paul, MN

Take the pulse of the not-for-profit industry statewide so you can keep your organization or clients on track for success. Examine challenges, opportunities and trends within the Minnesota nonprofit sector and gain insights on how the COVID-19 pandemic and the racial uprising continue to impact nonprofits, employees and partners, and the services they provide to communities.

FOS: Business Management & Organization - Non-Technical (1)

### FEATURED SPEAKERS

#### **EVE BORENSTEIN**

Eve Borenstein, JD, was a key private sector participant with the IRS's last Form 990 redesign and has deep knowledge about the form and the IRS. She is a counsel with a firm specializing in nonprofit organizations and has more than 30 years of experience advising on not-for-profit tax and compliance.

#### **MELISA GALASSO**

Melisa Galasso, CPA, CGMA, CSP, CPTD, is the founder of Galasso Learning Solutions, where she combines her passion for technical accounting with a love of instructional design and training. She serves on the FASB's Not-for-Profit Advisory Committee (NAC), AICPA Council and the VSCPA's Board of Directors

Visit www.mncpa.org/cpe/23cf-nfpr to view all speakers and biographies.

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