

PROGRAM

FORECAST: 100% CHANCE OF TAX

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THANK YOU, TAX25 SPONSORS

SESSION SPONSORS



HAPPY HOUR SPONSOR



Special thank you to our materials sponsors: OneNet Global and Camico.

WELCOME

PLANNING TASK FORCE

We extend our sincere gratitude to the planning task force members for generously contributing their time and expertise to the MNCPA Tax Conference (TAX25). MNCPA members and staff truly appreciate your commitment to making this event a success.

**Indicates TAX25 Young Professionals Track subcommittee members.*

CHAIR

Carl Peterson*

CGP Consulting LLC

Members

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Crowe LLP

Nikki Bocock

Olsen Thielen & Co., Ltd.

Mike Crabtree*

Boulay

Scott Curtis

U.S. Bancorp

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Berger Financial Group, Inc.

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Revermann Lund Ross

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Stenseth, Samuelson & Boese, Ltd.

Alan Williams

Accredited Investors Wealth Management

MNCPA CONFERENCE MANAGEMENT

Lynn Kletscher

Director of Education

Emily Stamp

Conference Coordinator

Leslie Mueller

Strategic Partnership Specialist

WELCOME TO TAX25!

Doesn't the MNCPA Tax Conference feel like the perfect fall tradition? Every year, CPAs and tax professionals come together to share insights, reconnect and prepare for what's ahead. To me, it has always been more than a conference for CPE — it's a seasonal event that brings learning and community into perfect alignment.

This year, more than ever, CPAs and tax professionals are gathering to dive deep into significant tax changes in the One Big Beautiful Bill Act (OBBBA), along with Minnesota-specific updates and so much more. While we rely on this event to set our tax season strategies in motion, TAX25 is also about connection. It's about spotting familiar faces and welcoming new colleagues and sponsors like fresh gusts of opportunity. And it's about sticking around for happy hour on Monday to enjoy the calm after the storm with your peers (details on page 21).

This year's forecast? Clear skies for insight.

With over 50 sessions to choose from, your three-day TAX25 forecast looks excellent! Plus, all conference materials are available for download during and for two weeks after the conference. Log into your MNCPA CPE account to access materials.

Welcome, young professionals!

I'd like to extend a special welcome to the emerging leaders participating in this year's Young Professionals Track. Seize this chance to expand your horizons, and I look forward to crossing paths with you at TAX25 or a future MNCPA event.

On behalf of the MNCPA and TAX25 planning task force, we're glad you're here! Thank you for being part of this annual forecast of learning. The outlook has never been brighter.



Carl Peterson, CPA, CGMA
TAX25 Planning Task Force Chair

WE'RE SO GLAD YOU'RE HERE!

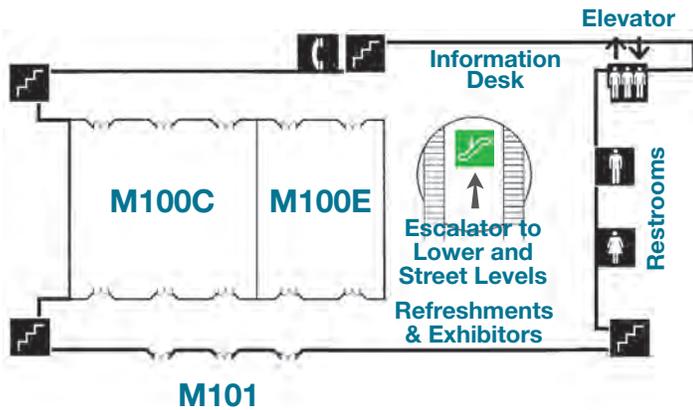
Thank you for being part of TAX25.

QUICK TIPS

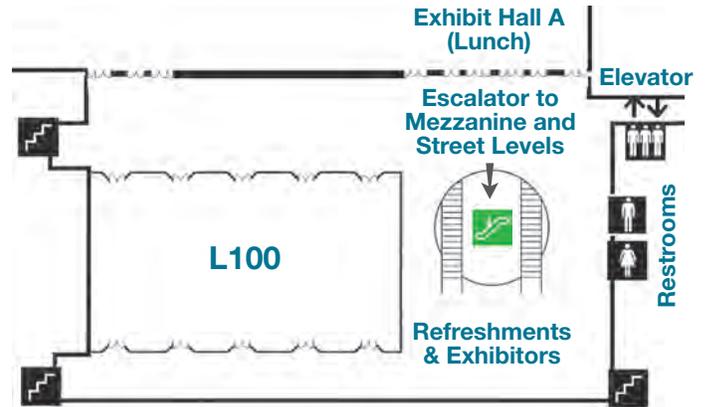
- Wi-Fi — Connect to network MNCPTAX25 and use password (not case sensitive) RYANTAX25. It's free!
- Breaks — Don't let an empty tummy distract you. Refuel with snacks and beverages during the breaks.
- Lunch — Enjoy this in-person perk. In Exhibit Hall A on Monday and Tuesday, and in Room 200 on Tuesday for those attending the Government Relations Lunch (registration required).
- Happy hour — End your day with adult beverages, mocktails, live music, appetizers and good conversation in Seasons, on the 2nd floor of the Convention Center.
- Questions — Direct your questions to any MNCPA staff member, easily identifiable in their Glad You're Here t-shirt.

CONFERENCE MAPS

MEZZANINE LEVEL



LOWER LEVEL



WI-FI ACCESS

Network (not case sensitive): **MNCPATAX25**

Password (not case sensitive): **RYANTAX25**

Stop by the information desk on the mezzanine level if you're experiencing difficulties.

THANK YOU PARTNERS, SPONSORS & EXHIBITORS

SESSION SPONSORS



HAPPY HOUR SPONSOR



Special thank you to our materials sponsors: OneNet Global and Camico.

THANK YOU FOR SUPPORTING THE MNCPA

The right product or service can help you work smarter and add more value to your organization. Please take a moment to find the tools your company needs by visiting the booths and websites of our MNCPA partners, sponsors and exhibitors. These companies are strong supporters of the MNCPA. Let's support them, too! See pages 6, 8 and 10 for more details.

CREDITS

The MNCPA Tax Conference (TAX25) is approved for the following continuing education credits. Total credits are based on attendance at all three days of the conference unless otherwise noted.

TAX25 Young Professionals Track credits differ. For details, please visit www.mncpa.org/taxyp

CPE: 24 hours available for main conference
2 hours available for bonus sessions. See agendas on pages 13-17 for technical/non-technical fields of study.

Ethics: 3.5 hours available (session dependent)
To receive ethics credits, you must be registered for and attend approved sessions: D3 (1 credit), L2 (1 credit), M3 (1.5 credits).

CFP®: 20 credits available (session dependent)
To receive CFP credits, you must be registered for and attend approved sessions, and digitally sign in with your CFP ID (scan QR code below). See agendas on pages 13-17 or visit www.mncpa.org/TaxConference/credits to see approved sessions.



← Scan QR code to access sign-in for CFP® credits.

Certified Financial Planner Board of Standards Inc. owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER™, CFP® (with plaque design) and CFP® (with flame design) in the U.S., which it awards to individuals who successfully complete CFP Board's initial and ongoing certification requirements.

CLE (Standard): 19.5 credits available

IRS CE: 15 credits available (session dependent)

To receive IRS CE credits, you must be registered for and attend approved sessions, and digitally sign in with your PTIN (scan QR code below). See agendas on pages 13-17 or visit www.mncpa.org/TaxConference/credits to see approved sessions.



← Scan QR code to access sign-in for IRS CE credits.

SESSION SELECTIONS AND CHANGES

Earn credits based on your session choices. Not sure what you're signed up for? Refer to your name badge. Need to add or change your session choices? Complete and return a PINK session registration form.

Alternatively, you can add or modify your session registrations online through the last day of the conference, Nov. 19.

1. Visit www.mncpa.org/mycpe and select "View my schedule & products".
2. Login with your MNCPA username and password.
3. Click on the "Sessions" link listed under the Tax Conference event.
4. Click the "Add/Remove Sessions" button (above the "List of Your Sessions" heading).
5. Use the checkboxes to make your session selections.
6. Click "Continue" at the bottom of the page.

You can also call the MNCPA at 952-831-2707 to change your session selections.

ATTENDANCE VERIFICATION

We're going old school! No app required — just pen and paper this year. Here's how to ensure you get the CPE credit you deserve.

• Arrival & departure

- **Day 1** — Pick up your name badge when you arrive to let us know you're here. Sign-in is only required if you arrive late, i.e., after 8 a.m. Complete and return the YELLOW attendance form with your departure time when you leave for the day.
- **Day 2** — Complete and return the GREEN attendance form with your arrival and departure times when you leave for the day.
- **IMPORTANT:** If you fail to turn in an attendance form, you won't receive any credit for that day. See attendance forms for more details.

• **Main sessions** — Earn credits based on your session choices. Not sure what you're signed up for? Refer to your name badge. Need to add or change your session choices? Complete and return a PINK session registration form.

• **Bonus session (Tuesday)** — Complete the WHITE attendance verification form and return to MNCPA staff following the session. You must be registered for the bonus session to receive credit. If not registered, complete and return a PINK session registration form.

Questions? Stop by the MNCPA booth or registration desk.

CONFERENCE MATERIALS

Most sessions have materials available for download. You can access the PDFs via the MNCPA website through Monday, Dec. 1, or via the conference platform during the conference. Your registration must be paid in full to access the materials on the MNCPA website.

To access materials from the MNCPA website:

1. Go to www.mncpa.org/materials.
2. Login using your MNCPA username and password.
3. Select the event for the materials you want to access.
4. Click file name(s) to download.

To access materials from within the conference portal:

1. Login with the unique link provided to you by email.
2. Navigate to the desired session.
3. Click on file name(s) to download.

Or within the virtual session room:

1. Select "Handouts" tab in the chat panel. (If you do not see the chat panel, click the blue chat bubble to restore it.)
2. Click to view or download PDF.

CERTIFICATE OF ATTENDANCE (CPE TRANSCRIPT)

Your CPE transcript will be updated with TAX25 credit information by Friday, Dec. 12 at www.mncpa.org/transcript. You will receive an email when your transcript is ready to be reviewed.

Sponsored by:



MNCPA GROUP
INSURANCE PROGRAM

YOUR MNCPA MEMBER BENEFITS: Protection for Life, Work, and Beyond

Life happens—sometimes in ways you can't predict. As an MNCPA member, you have access to a variety of high-quality insurance options designed to help safeguard what matters most—your business, your health, your travels, and your loved ones.

Whether you're focused on protecting your practice, planning for the future, or ensuring peace of mind while on the go, AMBA can help you find coverage that works for you.

LEARN MORE TODAY!

Stop by the **AMBA booth (#113)** at the conference to learn more and speak with a representative about your insurance options.

PRODUCTS DESIGNED FOR MNCPA MEMBERS INCLUDE:

- Business Owners Policy / Workers' Compensation
- Pet Insurance
- Travel Assistance – AssistPlus
- Health Care Program
- Simplified Issue Group Level Term Life Insurance
- Group 10-Year & 20-Year Level Term Life Insurance
- Group Accidental Death & Dismemberment Insurance
- Group Disability Income Insurance
- Long-Term Care Insurance
- Senior Group Term Life Insurance
- Accountants Professional Liability Insurance
- Cyber Privacy Liability Insurance
- Auto/Home Insurance

Visit mncpa-insurance.com or call **1-800-732-8350** to explore plan details, including features, costs, eligibility, renewability, limitations, and exclusions.

Presented by AMBA

In CA d/b/a Association Member Benefits & Insurance Agency
CA Insurance License #0I96562 | AR Insurance License #100114462

Plans may vary and may not be available in all states.

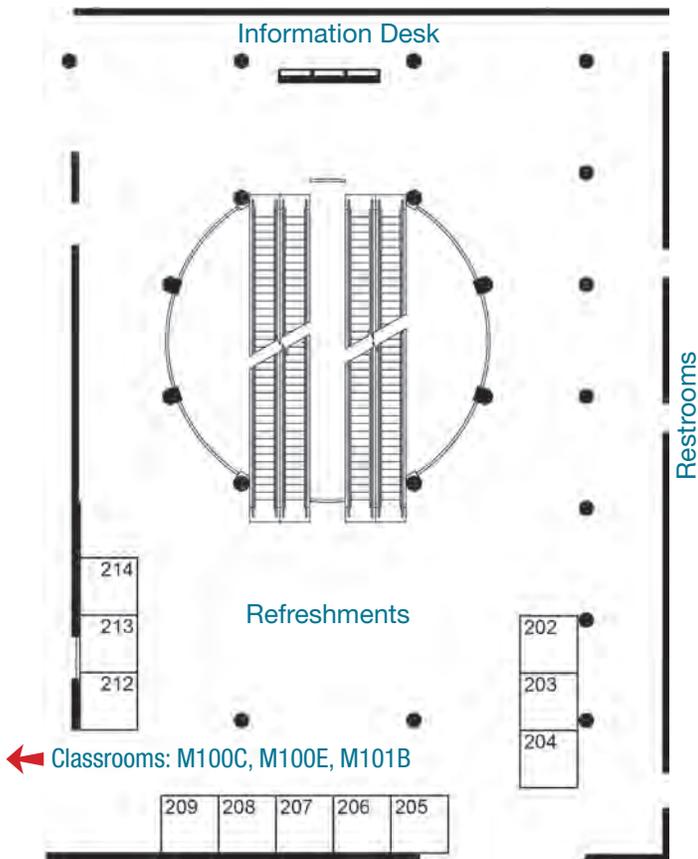


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SPONSOR & EXHIBITOR DIRECTORY

MEZZANINE LEVEL

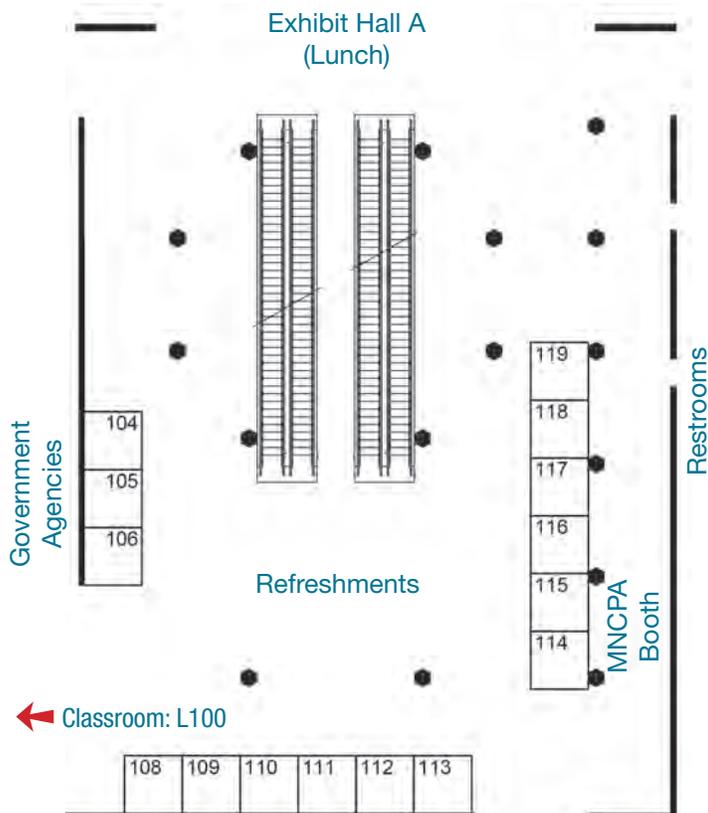


COMPANY

BOOTH

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LOWER LEVEL



Thank you to the following vendors for being a part of breakout session M2. AI Tax Research Showcase on Wednesday, Nov. 19.

- Juno
- TaxGPT
- Wolters Kluwer



Unlock Productivity With Microsoft Copilot

Why adopt Microsoft Copilot?

- Boosts productivity & efficiency
- Increased insights
- Integrates with Microsoft Office
- Elevates staff to higher-value work
- Drives competitive advantage

Risks / Challenges

- Messy or siloed data
- Security & compliance
- Licensing and user targeting
- Lack of governance & controls
- Unrealistic expectations / hype gap

Copilot can boost productivity—or expose your firm's weak spots.

Copilot Readiness Assessment

A Readiness Assessment ensures your data, security, and governance are in order before rollout, helping you capture the benefits while minimizing risk.



Contact Us

Sales@onenetglobal.com

<https://onenetglobal.com/copilot-readiness>

952-960-1010

SPONSOR & EXHIBITOR DIRECTORY

Association Member Benefits Advisors (AMBA)

 Happy hour sponsor

 MNCPA partner

Booth: 113

Contact: Crista Phillips

Address: 4050 NW 114th St., Bldg. 19
Urbandale, IA 50322

Phone: 800-503-9230

Email: crista.phillips@getamba.com

Website: mncpa-insurance.com

Products exhibiting: AMBA gives MNCPA members access to many A-rated carriers to help protect you both personally and professionally through Professional Liability, Cyber Liability, Business Owners coverage and more!

Avalara

Booth: 203

Contact: Doug Ormsby

Address: 512 S. Magnum St.
Durham, NC 27701

Phone: 910-280-4295

Email: doug.ormsby@avalara.com

Website: avalara.com

Products exhibiting: Indirect tax automation and compliance

Choice Bank

Booth: 202

Contact: Dion Muchow

Address: 2640 Eagan Woods Dr.
Eagan, MN 55121

Phone: 651-289-2222

Email: d.muchow@bankwithchoice.com

Website: bankwithchoice.com

Products exhibiting: Business banking services for financial professionals

Citizens State Bank

Booth: 212

Contact: Tava Ellingson

Address: 375 Stageline Rd.
Hudson, WI 54016

Phone: 715-377-7015

Email: tellingson@csbnet.net

Website: csbnet.net

Products exhibiting: Banking services

GruntWorx

Booth: 213

Contact: Blake Barr

Address: 1 Merrill Industrial Dr.
Hampton, NH 3842

Phone: 877-830-6059 x2

Email: blake.barr@gruntworx.com

Website: gruntworx.com

Products exhibiting: Automated tax organization and data entry

Heritage Financial Group, LLC

 New exhibitor

Booth: 109

Contacts: Jim Ehrenkrook and
Dave Ehrenkrook

Address: 4647 White Bear Pkwy.
White Bear Lake, MN 55110

Phone: 651-453-0336

Email: dave@heritage-financial.com

Website: heritage-financial.com

Products exhibiting: Financial planning, 1031 and QOZ. Seeking a new CPA or EA to join our team!

Huntington Bank

Booth: 110

Contact: Gene Richtsmeier

Address: 11100 Wayzata Blvd., Ste. 800
Minnetonka, MN 55305

Phone: 763-232-1217

Email: gene.richtsmeier@huntington.com

Website: huntington.com

Products exhibiting: Banking services

Door prize: (2) \$50 gift cards

Juno

 New exhibitor

Booth: 209

Contacts: Dave Haase and
Tanishka Kashikar

Address: 401 West A St.,
Ste. 200 Office #16
San Diego, CA 92101

Email: tanishka@juno.tax

Website: junos.com

Products exhibiting: Tax preparation software. Showcased in Day 3 session M2: AI Tax Research Software Showcase

KBKG

 Session sponsor

Booth: 205

Contact: Kyle Ernsberger

Address: 225 S. Lake Ave., Ste. 400
Pasadena, CA 91101

Phone: 312-778-6282

Email: kyle.ernsberger@kbkg.com

Website: kbkg.com

Products exhibiting: Tax credits, incentives and cost recovery

Minnesota Department of Revenue

Booth: 106

Contact: Mark Krause

Address: 600 N. Robert St.
St. Paul, MN 55101

Phone: 651-556-6622

Email: mark.krause@state.mn.us

Website: revenue.state.mn.us

Products exhibiting: Minnesota Department of Revenue assistance

Minnesota Unemployment Insurance

Booth: 104

Contact: Aaron Tell

Address: 180 E. 4th St., 11th Floor
St. Paul, MN 55101

Phone: 651-296-6141

Email: aaron.tell@state.mn.us

Website: uimn.org

Products exhibiting: Unemployment insurance information

MNCPA

Booth: 114-115

Contact: Amy Johnston

Address: 1650 W. 82nd St., Ste. 600
Bloomington, MN 55431

Phone: 952-831-2707

Email: ajohnston@mncpa.org

Website: mncpa.org

Products exhibiting: MNCPA member benefits and resources

MNDNR Nongame Wildlife Program

Booth: 105

Contact: Elizabeth Nault-Mauer

Address: 500 Lafayette Rd.
St. Paul, MN 55155

Phone: 651-259-5148

Website: mndnr.gov

Products exhibiting: Tax check off box on the tax return



CHECK OUT FORECAST FUN on page 21
for your chance to win one of three \$50 gift cards.



Real People. Easy Solutions.

SharePoint Credit Union is your trusted financial partner, dedicated to helping you achieve your financial goals. Check us out at the MNCPA Tax Conference to explore our exclusive offerings tailored to meet your financial needs.

Why Choose SharePoint Credit Union?

- **Unparalleled Member Service:** Our friendly staff is here to assist you every step of the way.
- **Competitive Rates:** Enjoy higher savings and lower loan rates that maximize your financial potential.
- **Community Focused:** We proudly support our local community, giving back through various initiatives.
- **Convenient Access:** Access your accounts anytime, anywhere with our user-friendly digital banking.

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Medina | Plymouth | St. Louis Park

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SPONSOR & EXHIBITOR DIRECTORY

National Tax Group

☀️ *New exhibitor*

Booth: 108

Contacts: Kelly Colvin & Joe Pagano

Address: 6801 Lake Worth Rd., Ste. 209
Greenacres, FL 33467

Phone: 561-257-3436

Email: contactus@ntgadventure.com

Website: ntgadventure.com

Products exhibiting: Cost segregation,
179D and R&D

Door prize: Bottle of bourbon

Protection Plus

☀️ *New exhibitor*

Booth: 206

Contact: Marlena Moustafa

Address: 221 Executive Park Blvd.

Winston-Salem, NC 27103

Phone: 866-942-8348

Email: sales@taxprotectionplus.com

Website: taxprotectionplus.com

Products exhibiting: Comprehensive tax
resolution services, whether you're facing
a routine inquiry or a complex audit

Door prize: Introduction to Protection
Plus gift box

Ryan, LLC

☀️ *New exhibitor*

☁️ *Happy hour and Wi-Fi sponsor*

Booth: 214

Contact: Brett Bryan

Address: 1233 W Loop S., Ste. 1600
Houston, TX 77027

Phone: 832-607-1749

Email: brett.bryan@ryan.com

Website: ryan.com

Products exhibiting: Specialty tax
incentives, R&D, 179D and cost
segregation services

SharePoint Credit Union

☁️ *MNCPA partner*

Booth: 116

Contacts: Tracy Hegland,

Alison Westberg and Ruth Michaud

Address: 5300 Hyland Greens Dr.

Bloomington, MN 55437

Phone: 952-930-0700

Email: tracy.hegland@sharepointcu.com

Website: sharepointcu.com/mncpa

Products exhibiting: Credit union
membership for MNCPA members

Door prize: Yeti cooler

Shine Wealth

☀️ *New exhibitor*

Booth: 112

Contact: Sean McCullough

Address: 701 Carlson Pkwy., Ste. 1040

Minnetonka, MN 55305

Phone: 651-200-3800

Email: sean.mccullough@ampf.com

Website: shinewealth.com

Products exhibiting: Financial planning
services

Tech Guru, IT

Booth: 208

Contact: Daniel Moshe

Address: 1205 French Creek Dr.

Wayzata, MN 55391

Phone: 800-692-6096

Website: techguruit.com

Products exhibiting: IT for accounting
firms

Tri-Merit

☀️ *New exhibitor*

☁️ *Session sponsor*

Booth: 111

Contacts: Michael Warady & John Berry

Address: 1051 Perimeter Dr., Ste. 370

Schaumburg, IL 60173

Phone: 800-624-1076

Email: hello@tri-merit.com

Website: tri-merit.com

Products exhibiting: Tax credit advisory
services

Wagner Tax Law

☁️ *Session sponsor*

Booth: 207

Contact: Ben Wagner

Address: 7900 W. 78th St., Ste. 350
Edina, MN 55439

Phone: 952-921-2106

Email: ben@wagnertaxlaw.com

Website: wagnertaxlaw.com

Products exhibiting: Provides a
collaborative approach to managing your
tax controversies

Wesely & Wesely CPAs

Booth: 204

Address: 10201 Wayzata Blvd., Ste. 330

Minnetonka, MN 55305

Phone: 952-525-9630

Website: weselycpas.com

Products exhibiting: Specialists in
charitable trusts and all charitable tax
planning

Will Hill Consults, LLC

☁️ *MNCPA partner*

Booth: 117

Contact: Will Hill

Address: 114 Stuart Rd. NE, #239
Cleveland, TN 37312

Phone: 734-374-4058

Email: will@willhillconsults

Website: willhillconsults.com

Products exhibiting: Consulting services
to help tax & accounting firms



Today's outlook: *Sunny with a chance of smarter work!*
*Explore exhibitor booths — they're bursting with bright
ideas and helpful insights.*

The Liquidity Event Requires Precision

Maximizing Sellers' Net After-Tax Cash From a Business Sale Does Not Happen by Accident

INDUSTRY CLOSINGS

- **Manufacturing** - Branded, OEM and Job Shop
- **Distribution** - Value-Added, Wholesale, Retail
- **Service** - Healthcare, Education, Food, Other
- **Accounting and Tax** - Over 50 firm closings since 2020
- **Real Estate related to Business** - 5 Decades Experience

MARKETPLACE

- We understand **business buyers** and their **investors**.
- We **target** then **attract** multiple **buyers** for each client

PROCESS

- We ask the **right questions** so our **clients** make **informed decisions**
- **Multiple written offers** maximize sellers' **net after-tax cash**



CALL OR EMAIL FOR A
CONFIDENTIAL DISCUSSION

Dan Mulvaney, CPA (Inactive)
dan@mulvaneysun.com
612.860.0047


SUNBELT
BUSINESS ADVISORS

Under \$2M in EBITDA


TRUE NORTH
MERGERS & ACQUISITIONS

Over \$2M in EBITDA

THE MIDWEST'S LARGEST SELLER OF COMPANIES



DON'T LEAVE MONEY ON THE TABLE

Many businesses don't realize what kind of incentives they qualify for. That's where we come in.

WHAT WE DO

We specialize in the calculation, documentation, and substantiation of R&D tax credits, as well as other specialty tax services, including cost segregation, renewable energy tax incentives, the energy-efficient 45L credit, and the Section 179D deduction. Our firm collaborates with companies to uncover the engineering, manufacturing, and product development data necessary to support claims for engineering-based tax incentives, such as the R&D tax credit, and to implement tax planning strategies like cost segregation.

WHY CHOOSE US?

▶ No-Cost Feasibility Analysis

We assess your credit use and tax benefits before a full tax credit study.

▶ Tax Credit Study

We build out all the calculations and documentation to meet substantiation requirements.

▶ Audit Representation

Tax audit defense is included with every study.

TAX CREDIT STUDIES THAT STAND THE TEST OF TIME

Tri-Merit's expert engineers, attorneys, and CPAs deliver tax credit studies through a flexible, tailored approach that ensures optimal results with minimal effort from clients. Combining deep IRS regulatory knowledge with technical expertise in fields such as manufacturing, software, and engineering, we go beyond compliance to maximize value. From the first conversation, we determine your eligibility for incentives like R&D tax credits or energy incentives, providing upfront insights into potential savings before you commit.

OUR SERVICES



R&D Tax Credits



Renewable Energy Tax Incentives (RETC)



Energy-Efficient 45L Credit & Section 179 Deduction



Cost Segregation

REGULAR TRACK IN-PERSON OR LIVESTREAM			
8-9:05 a.m.	A1. AICPA Profession Opportunities Update <i>Lisa Simpson</i> Specialized Knowledge - Technical (1) YP FRIENDLY L100 (Lower Level)		
9:25-10:40 a.m.	B1. Federal Individual Tax Highlights <i>George Koutelieris</i> <i>Greg White</i> Taxes - Technical (1.5) CFP IRS CE L100 (Lower Level)	B2. Calculating Debt Basis: S-Corps vs. Partnerships <i>David Peters</i> Taxes - Technical (1.5) CFP IRS CE M100C (Mezzanine Level)	B3. Getting In Front of Today's Staffing Challenges <i>Will Hill</i> Personnel/Human Resources - Non-Technical (1.5) M100E (Mezzanine Level)
11 a.m.-12:15 p.m.	C1. Helping Your Clients Plan for a Tax-Free Retirement <i>Barry Schalkle</i> Taxes - Technical (1.5) CFP IRS CE M100C (Mezzanine Level)	C2. Federal Business Tax Highlights <i>George Koutelieris</i> <i>Greg White</i> Taxes - Technical (1.5) CFP IRS CE L100 (Lower Level)	C3. Renewable Energy Tax Credits & Incentives: What You Need to Know <i>Michael Warady</i> Taxes - Technical (1.5) Sponsored by Tri-Merit CFP IRS CE M100E (Mezzanine Level)
12:15-1 p.m.	LUNCH Exhibit Hall A (Lower Level) EXHIBITS (Lower & Mezzanine Levels)		
1-1:50 p.m.	D1. R&D, Cost Segregation and More Under the OBBBA <i>Lester Cook</i> <i>Kyle Ernsberger</i> Taxes - Technical (1) Sponsored by KBKG CFP IRS CE M100C (Mezzanine Level)	D2. Get Aligned: What Your Firm Can Learn From the Chiropractor <i>Will Hill</i> Business Management & Organization - Non-Technical (1) M100E (Mezzanine Level)	D3. Ethics Update: Emerging Issues and Key Developments <i>Charles Selcer</i> Regulatory Ethics - Technical (1) ETHICS L100 (Lower Level)
2:10-3:25 p.m.	E1. Federal Estate/Gift Tax w/GST <i>Tara Torseth</i> Taxes - Technical (1.5) CFP IRS CE M100C (Mezzanine Level)	E2. 2025 Minnesota Income Tax Update <i>Dan Kidney</i> Taxes - Technical (1.5) CFP L100 (Lower Level)	E3. State Income Tax Apportionment and Sourcing <i>Masha Yevzelman</i> Taxes - Technical (1.5) CFP M100E (Mezzanine Level)
3:45-5 p.m.	F1. Minnesota Legislative and Professional Update: What's Now, What's Next <i>Geno Fragnito</i> <i>Linda Wedul</i> Business Management & Organization - Non-Technical (1.5) M100C (Mezzanine Level)	F2. Selling a Business: A Practical Guide for CPAs as Advisers to Business Owners <i>Dan Mulvaney</i> Specialized Knowledge - Technical (1.5) Sponsored by Sunbelt Business Advisors and True North Mergers & Acquisitions L100 (Lower Level)	F3. Now What? Economy in Flux <i>Dr. Christopher Kuehl</i> Economics - Technical (1.5) CFP M100E (Mezzanine Level)
5-6 p.m.	Happy Hour Sponsored by AMBA, OneNet Global and Ryan, LLC Seasons (Second Level)		



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REGULAR TRACK IN-PERSON OR LIVESTREAM			
7-7:50 a.m.	Y1. Bonus Session: Minnesota Department of Revenue and Our Valued Partnership With MNCPA <i>Commissioner Paul Marquart</i> Specialized Knowledge - Technical (1) L100 (Lower Level)		
8-9 a.m.	G1. Artificial Intelligence for Tax Professionals <i>Susan Smith</i> Information Technology - Technical (1) M100C (Mezzanine Level)	G2. The SECURE Act 2.0 and the One Big Beautiful Bill: What to Know and What to Do <i>Barry Schalkle</i> Taxes - Technical (1) CFP IRS CE L100 (Lower Level)	G3. Farm Tax Update <i>Paul Neiffer</i> Taxes - Technical (1) CFP IRS CE M100E (Mezzanine Level)
9:20-10:35 a.m.	H1. Federal Individual Tax Highlights (Repeat of B1) <i>George Koutelieras</i> <i>Greg White</i> Taxes - Technical (1.5) CFP IRS CE M100C (Mezzanine Level)	H2. Estate Planning Unpacked: Wills, All the Trusts and Why It Matters <i>Claudia Revermann</i> Specialized Knowledge - Technical (1.5) CFP L100 (Lower Level)	H3. Foreign Tax Credits & Form 1116: Fundamentals and Strategies for U.S. Taxpayers <i>Aaron Boyer</i> Taxes - Technical (1.5) CFP IRS CE M100E (Mezzanine Level)
10:55 a.m.-12:10 p.m.	I1. Key Topics in OBBBA: A Deeper Dive <i>Susan Smith</i> Taxes - Technical (1.5) CFP IRS CE L100 (Lower Level)	I2. "Oh, You're a Tax Lawyer?" Questions From Happy Hours and So Much More <i>Alex Korzhen</i> <i>Kathleen E. Splett Pfutzenreuter</i> <i>Benjamin Wagner</i> Taxes - Technical (1.5) Sponsored by Wagner Tax Law M100C (Mezzanine Level)	I3. Excel Update 2025 <i>Tommy Stephens</i> Computer Software & Applications - Non-Technical (1.5) M100E (Mezzanine Level)
12:10-1 p.m.	MAIN LUNCH Exhibit Hall A (Lower Level) GOVERNMENT RELATIONS LUNCH (registration required) Room 200 (Second Level) EXHIBITS (Lower & Mezzanine Levels)		
1-2:15 p.m.	J1. Minnesota Estate Tax Update <i>Tara Torseth</i> Taxes - Technical (1.5) CFP L100 (Lower Level)	J2. Federal Business Tax Highlights (Repeat of C2) <i>George Koutelieras</i> <i>Greg White</i> Taxes - Technical (1.5) CFP IRS CE M100C (Mezzanine Level)	J3. Working More Effectively With PDF Documents <i>Tommy Stephens</i> Computer Software & Applications - Non-Technical (1.5) M100E (Mezzanine Level)
2:35-3:50 p.m.	K1. Charitable Remainder Trusts in Practice: Advanced Strategies & Identifying Candidates <i>Luther Ranheim</i> <i>Kyle Wesely</i> Specialized Knowledge - Technical (1.5) CFP M100E (Mezzanine Level)	K2. 2025 Minnesota Income Tax Update (Repeat of E2) <i>Dan Kidney</i> Taxes - Technical (1.5) L100 (Lower Level)	K3. Cracking the K-1 Code: Deep Dive Into Interpretation, New Codes and Complex Items <i>Danielle Tewes</i> Taxes - Technical (1.5) CFP IRS CE M100C (Mezzanine Level)
4:10-5 p.m.	L1. The Art of Roth Conversions <i>George Koutelieras</i> <i>Greg White</i> Specialized Knowledge - Technical (1) CFP IRS CE L100 (Lower Level)	L2. Building a Sustainable Tax Practice Through Ethics <i>Sharyn Fisk</i> Regulatory Ethics - Technical (1) ETHICS IRS CE M100C (Mezzanine Level)	L3. Collaboration Tools <i>Tommy Stephens</i> Computer Software & Applications - Non-Technical (1) M100E (Mezzanine Level)

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DAY THREE | WEDNESDAY, NOV. 19

REGULAR TRACK | VIRTUAL ONLY

7-7:50 a.m.	Z1. Bonus Session: The One Big Beautiful Bill Act: What It Means for Section 174 and R&D Tax Benefits <i>Les Bryson and Ashley Sullivan</i> Taxes - Technical (1) Sponsored by MSC, LLC CFP IRS CE		
8-9:25 a.m.	M1. AdvisorSmart for CPAs: Your Guide to Helping Clients Choose Better Financial Advisors <i>David Bromelkamp</i> Specialized Knowledge - Technical (1.5)	M2. AI Tax Research Software Showcase <i>Moderator, Tommy Stephens</i> <i>David Haase, Juno</i> <i>Kevin Boeckholt, TaxGPT</i> <i>Nate Jones, Wolters Kluwer</i> Computer Software & Applications - Non-Technical (1.5)	M3. The Ethics of AI: Navigating the Future of Responsible Innovation <i>Leah Donti</i> Behavioral Ethics - Non-Technical (1.5) ETHICS YP FRIENDLY
9:40-10:30 a.m.	N1. College Planning Disrupted: Need-to-Know Changes from the One Big Beautiful Bill Act <i>Cozy Wittman</i> Specialized Knowledge - Technical (1) CFP	N2. Self-Employment Taxes for Partners: Are All Partners Tested Under a Functional Analysis <i>Ed Zollars</i> Taxes - Technical (1) CFP IRS CE YP FRIENDLY	N3. The 40-Hour Firm: From Deadline Stress to Firm Freedom With a Subscription Business Model <i>Shannon Vincent</i> Business Management & Organization - Non-Technical (1)
10:45 a.m.-noon	O1. BBA Partnership Exams and AARs: Ten Years on from the Bipartisan Budget Act of 2015 <i>Ed Zollars</i> Taxes - Technical (1.5) IRS CE	O2. General Risk Management Tips and Techniques for Protecting Your Practice <i>Duncan Will</i> Management Services - Technical (1.5)	O3. Technology Update <i>Tommy Stephens</i> Information Technology - Technical (1.5) YP FRIENDLY
Noon-12:40 p.m.	LUNCH BREAK		
12:40-1:55 p.m.	P1. Enhance Your Understanding of Social Security and Medicare Eligibility <i>Brian Rudolph</i> Specialized Knowledge - Technical (1.5) CFP	P2. Choosing the Best Retirement Plan for Small Business Clients <i>George Koutelieris</i> <i>Greg White</i> Specialized Knowledge - Technical (1.5) CFP IRS CE YP FRIENDLY	P3. AI Tools — Microsoft Copilot <i>Tommy Stephens</i> Computer Software & Applications - Non-Technical (1.5) YP FRIENDLY
2:10-3:25 p.m.	Q1. Smarter Philanthropy: How to Leverage Donor-Advised Funds for Greater Impact <i>David Bromelkamp</i> Specialized Knowledge - Technical (1.5)	Q2. Key Tax Changes Found in the One Big Beautiful Bill Act (OBBBA) <i>Ed Zollars</i> Taxes - Technical (1.5) CFP IRS CE YP FRIENDLY	Q3. Protect Your Practice: Cybersecurity Made Simple for CPA Tax Firms <i>Leah Donti</i> Information Technology - Technical (1.5)
3:40-4:30 p.m.	R1. What's Your "And"? A People-Centric Approach to Leadership <i>John Garrett</i> Personal Development - Non-Technical (1) YP FRIENDLY		

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MNCPA Tax Conference
November 16-17, 2026

More details will be announced in early 2026.

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YOUNG PROFESSIONALS TRACK DETAILS

EMERGING LEADERS: WELCOME TO THE MNCPA TAX CONFERENCE!

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Session rooms:

- Session A1 (opening keynote) is in room L100 (Lower Level).
- Session D3 (Ethics) is in room L100 (Lower Level).
- Session I3 (Excel) is in room M100E (Mezzanine Level).
- All other YP Track sessions are in room M101 (Mezzanine Level).

Continuing education credits:

- YP Track credits differ from the general conference.
- Visit www.mncpa.org/taxyptrack for details.

Conference pro tips:

- TAX25 is all about making connections! This includes YP Track peers as well as seasoned tax pros. Don't hesitate to introduce yourself during breaks, lunch and happy hour.
- Visit exhibitor booths. They are a wealth of knowledge!
- Swing by the MNCPA's booth on the lower level where you will find games and giveaways galore!
- Say hello to the MNCPA's Sylvia Michels, stationed with you in room M101. Her passion is the Young Professionals Group. Ask her how you can get more involved!



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MONDAY, NOV. 17 YOUNG PROFESSIONALS TRACK | IN-PERSON ONLY

LEVEL ONE		LEVEL TWO
8-9:05 a.m.	A1. AICPA Profession Opportunities Update (Opening Keynote Speaker) (YP Level One and Two) <i>Lisa Simpson</i> FOS: Specialized Knowledge - Technical (1) L100 (Lower Level)	
9:25-10:40 a.m.	B4. Level One: Form 1040 Basics <i>Phyllis Kapetanakis</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)	B5. Level Two: Form 1040 <i>Pat Garverick</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)
11a.m.-12:15 p.m.	C4. Level One: Form 1040 Basics (Continued) <i>Phyllis Kapetanakis</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)	C5. Level Two: Form 1040 (Continued) <i>Pat Garverick</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)
12:15-1 p.m.	LUNCH BREAK Exhibit Hall A (Lower Level)	
1-1:50 p.m.	D3. Ethics Update: Emerging Issues and Key Developments (General Session) (YP Level One and Two) <i>Charles Selcer</i> FOS: Regulatory Ethics - Technical (1) ETHICS L100 (Lower Level)	
2:10-3:25 p.m.	E4. Level One: Form 1040 Basics (Continued) <i>Phyllis Kapetanakis</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)	E5. Level Two: Form 1040 (Continued) <i>Pat Garverick</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)
3:45-5 p.m.	F4. Level One: Minnesota Individual Income Tax: Form M1 and Other Schedules <i>Dana Duberry and Kelsey Newman</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)	F5. Level Two: Tax Research: Intermediate Concepts <i>David Peters</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)
Happy Hour (Registration suggested) <i>Sponsored by AMBA, OneNet Global and Ryan, LLC</i> Seasons (Second Level)		

TUESDAY, NOV. 18 YOUNG PROFESSIONALS TRACK | IN-PERSON ONLY

LEVEL ONE		LEVEL TWO
8-9 a.m.	G4. The Tax Lifecycle of a Business (YP Level One and Two) <i>Christopher Martin and Kelsey Newman</i> FOS: Taxes - Technical (1) M101 (Mezzanine Level)	
9:20-10:35 a.m.	H4. Level One: Depreciation Demystified: A Fresh Start for Tax Newbies <i>Rebecca Johnson</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)	H5. Level Two: Partnership Capital Accounts and Basis <i>Todd Laney</i> FOS: Taxes - Technical (1.5) M101 (Mezzanine Level)
10:55 a.m.-12:10 p.m.	I3. Excel Update 2025 (General Session) (YP Level One and Two) <i>Tommy Stephens</i> FOS: Computer Software & Applications - Non-Technical (1.5) M100E (Mezzanine Level)	
12:10-1 p.m.	LUNCH BREAK Exhibit Hall A (Lower Level)	
1-3:50 p.m.	J4-K4. Level One: Form 1120-S <i>George Koutelieris and Greg White</i> FOS: Taxes - Technical (3) M101 (Mezzanine Level)	J5-K5. Level Two: Form 1065 <i>Pat Garverick</i> FOS: Taxes - Technical (3) M101 (Mezzanine Level)
4:10-5 p.m.	L4. The Subtle Art of Standing Out (YP Level One and Two) <i>Linda Wedul</i> FOS: Personal Development - Non-Technical (1) M101 (Mezzanine Level)	

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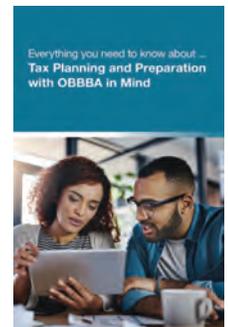
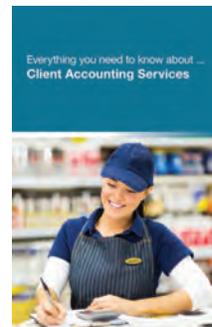
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Dec. 9 Duluth

Dec. 11 Alexandria

Jan. 13 Bloomington or livestream

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